



<https://karir.media/job/lowongan-kerja-sales-manager-pt-pilar-inti-fittindo-jakarta-barat/>

Lowongan Kerja Sales Manager PT. Pilar Inti Fittindo Jakarta Barat

Description

Deskripsi Pekerjaan

Job Specifications:

- Maximum age 35 years
- Minimum education is D3 and Bachelor's degree in marketing, management or equivalent
- Have work experience in related fields
- Has experience in the fields of Sales Strategy and Marketing Strategy
- Willing to be processed and placed in the West Jakarta area

Job description :

- Create and carry out Sales Strategy / Marketing Strategy / Marketing Plan as well as increasing sales of company products and achieving sales targets
- Educate products to customers and develop the sales team
- Coordinate and increase sales through traditional and modern channels
- Evaluate the achievement of sales targets and develop them
- Manage the sales team by providing motivation and strategies for making sales.
- Communicate marketing plans/strategy with other divisions.
- Responsible for Account Receivable for sales
- Providing direction and problem solving for problems related to the sales team, both in marketing and sales, starting from ordering, shipping and billing carried out by the sales team regarding the problems experienced
- Responsible for sales performance both internal and external including with customers
- Conduct training for the sales team and ensure the team carries out tasks and sales plans or marketing plans that are running optimally.
- Communicate goals and objectives clearly and in detail to team members

Responsibilities

- Create and carry out Sales Strategy / Marketing Strategy / Marketing Plan as well as increasing sales of company products and achieving sales

Hiring organization

PT. Pilar Inti Fittindo

Employment Type

Full-time

Job Location

Jakarta Barat, Kota Jakarta Barat, Daerah Khusus Ibukota Jakarta, Indonesia

Working Hours

8 Jam/Hari

Base Salary

5500000

Date posted

6 November 2023

Valid through

29.02.2024

Industry

Kayu/Fiber/Kertas

targets

- Educate products to customers and develop the sales team
- Coordinate and increase sales through traditional and modern channels
- Evaluate the achievement of sales targets and develop them
- Manage the sales team by providing motivation and strategies for making sales.
- Communicate marketing plans/strategy with other divisions.
- Responsible for Account Receivable for sales
- Providing direction and problem solving for problems related to the sales team, both in marketing and sales, starting from ordering, shipping and billing carried out by the sales team regarding the problems experienced
- Responsible for sales performance both internal and external including with customers
- Conduct training for the sales team and ensure the team carries out tasks and sales plans or marketing plans that are running optimally.
- Communicate goals and objectives clearly and in detail to team members

Qualifications

- Maximum age 35 years
- Minimum education is D3 and Bachelor's degree in marketing, management or equivalent
- Have work experience in related fields
- Has experience in the fields of Sales Strategy and Marketing Strategy
- Willing to be processed and placed in the West Jakarta area

Skills

- Providing direction and problem solving for problems related to the sales team, both in marketing and sales, starting from ordering, shipping and billing carried out by the sales team regarding the problems experienced

Education

Sertifikat Professional, D3 (Diploma), D4 (Diploma), Sarjana (S1)

Experience

Pengalaman Kerja

10 tahun

Job Benefits

Tip, Bisnis (contoh: Kemeja), Senin – Sabtu

Contacts

Alamat: Jl. Daan Mogot KM. 11 No.9, RT.8/RW.6, Kedaung Kali Angke, Kecamatan Cengkareng, Kota Jakarta Barat, Daerah Khusus Ibukota Jakarta 11710

Telepon: 0812-9635-5355

Website : <https://harfit.co.id/>